

Samir Mammadli

Finance Operations & AI Automation

Target roles: AI Business Analyst | Finance Data & Automation | Product / Implementation Operations

CONTACT

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PROFILE

I'm Samir Mammadli. I work in finance operations and build controlled workflow products - mapping the process first, then using AI where it is safe and useful.

EXPERIENCE

Credit & Collection Specialist | Arrow Electronics

February 2026-present

Credit and collections operations for a European customer portfolio, using Oracle ERP, credit insurance, and order hold/release processes.

Credit Controller | LSEG / Refinitiv

May 2025-31 January 2026

Senior Analyst, Customer Support - Turkish | LSEG / Refinitiv

10 July 2023-April 2025

Analyst of Custodian Operations | State Street

18 July 2022-20 April 2023

SELECTED WORKFLOW PRODUCTS

Service-Business Quote Agent | Pilot candidate

A controlled quotation workflow for service businesses, from lead intake through human-approved quote generation. 18 automated tests covering the pricing engine, the optional AI wording client, and the web app.

Customer Feedback & Review Invitation Platform | Pilot candidate

A consent-aware feedback and neutral review-invitation workflow for HVAC and local-service businesses. 57 automated tests across 10 files, including two end-to-end browser journeys.

RFP Response Generator | Pilot candidate

An AI-assisted document-response workflow built around evidence verification and controlled uploads. 12 automated tests covering auth tokens, rate limits, same-origin checks, upload policy, and evidence/citation guards.

CAPABILITIES

Business Analysis

Workflow analysis | Requirements definition | Process mapping | Acceptance criteria

Finance operations

Credit and collections | Order-to-cash | Accounts receivable | Financial data | Oracle ERP | SAP | Salesforce

Implementation

Data import & validation | Pilot planning | Onboarding workflow design

Product

Product scoping | Product testing and verification | Human-in-the-loop design

Process & Automation

Human-in-the-loop design | Process mapping | AI-assisted product development

AI workflows

Claude API | Make.com | n8n

EDUCATION

MSc International Business

University of Gdańsk | 2021-2023 | Completed in 2023

BSc Economics

Baku State University | 2012-2016

LANGUAGES

Evidence note: test counts describe technical verification only; no production use or customer outcomes are claimed.

Azerbaijani	Native
Turkish	Native
English	C1
Polish	Basic (approximately A1), actively progressing toward B1
German	Beginner